



AGRIWORLD

# AGRICULTURAL SERVICES

Assurance, Testing, Inspection and Certification  
Services in the U.S. and Canada

**intertek**  
Total Quality. Assured.



# AgriTrade Services for the Agricultural Trade Industry in North America

When it comes to agriculture, Intertek is your invaluable partner providing unparalleled local and global expertise, knowledge and experience.

In our globalized economy, goods travel great distances from source to destination. Buyers and traders need to protect their interests. At every stage – farm, warehouse and port – it is critical to monitor and control quality and quantity, avoid costly delays, and ensure compliance to numerous regulatory requirements.

## AgriTrade Solutions in North America

Intertek is a leading Total Quality Assurance provider, accredited by internationally recognized governing bodies. AgriTrade, our full suite of agricultural commodity inspection services, is designed to reduce the risks associated with shipping comprising of monitoring the quality and quantity of cargo for its entire journey.

As a trusted third-party surveyor, we conduct pre-shipment inspections; supervise cargo loading, discharging, weighing, measuring and screening; evaluate cargo at intake and outtake; and hold cleanliness.

With our inspectors located in all major U.S. and Canada ports, with central coordination performed out of New Orleans for the U.S. and

Winnipeg in Canada, we have the presence and resources to protect your interests across North America and beyond. As a globally respected provider of inspection services, our certificates are valued by global trading houses, financial institutions, and both government and non-governmental food aid organizations.

Our inspection services are linked across the globe to provide you with seamless support throughout your cargo's journey. Our local agents help to ensure your goods meet all regulatory requirements as the standards and conventions vary commodity to commodity. We have the experience and expertise to help you understand and comply with these standards, based on our work with organizations such as the U.S. Department of Agriculture (USDA), the U.S. Food and Drug Administration (FDA), the Institute of Food Technologies (IFT), Canadian Grain Commission (CGC), Canadian Food Inspection Agency (CFIA) and many international organizations.

## Pre-Shipment Inspection

Starting at a product's source is the best way to ensure the good arrives at its destination safely

and intact. Identifying potential problems early can save time, money, and brand reputation. Our pre-shipment inspection services can be customized to ensure your product is packed, loaded, and shipped according to your specifications.

## Loading and Discharge Supervision

Reliable, meticulous supervision during loading and unloading can mitigate risk to your goods during shipment. Our qualified inspectors are ready to provide services such as supervision, weighing, sampling, stock monitoring, laboratory-backed testing for safety, and certifications of condition, weight and quality.

We are ISO accredited and are strategically located to effectively and efficiently service local, regional and international clients.

# Our Total Quality Assurance Solutions

With a deep knowledge of market conditions, trade flows, related regulations and the technical aspects of specialist products, we give our clients the critical technical support they need to mitigate risks and meet product research, development and quality goals.

## Cargo Weighing Supervision and Draft Surveys

Precise, verified weighing at port terminals is essential for protecting the value of your cargo. Weighing guidelines are product-dependent. Our onsite supervisors negotiate local regulations and any specific requirements for your cargo. They will also verify the quality of measurement by checking that scales are regularly calibrated, records are properly maintained, and valid certificates are issued by competent authorities. Our team of experts can supervise weighing, loading and discharge at all U.S. and Canada ports as well as coordinate with our teams globally.

As a respected global operator, our weighing supervision and draft survey report services are widely used by major trading houses to protect their interests and avoid the risk of losses caused by inaccurate weighing.

## Quality and Quantity of Cargo at Intake/Outtake

Real-time information about the condition of your goods allows you to make immediate decisions about whether to accept or reject them. It also enables you to release payments to producers or suppliers without delay. Our experts can be on site at warehouses, silos, or port terminals to screen the condition, weight, and grade of goods according to accepted standards.

## Tank and Hold Cleanliness Inspection

Understanding the condition of tanks and holds is vital for the safe shipping of your cargo. Contamination, infestation, or moisture could damage or destroy it, while refusal to load due to suspected cleanliness issues could be costly. Our qualified inspectors check that holds and tanks are clean and dry, untainted by previous cargo and free from infestation. Where possible, we verify that hatches function, and assess whether there is adequate ventilation.

In the U.S. we also make recommendations for stowage based on the cargo being transported. Limewash inspections are available to protect vessel holds from damage and separation



inspections are performed when needed to ensure your cargo is not commingled. Intertek's expert, independent evaluation allows you to make informed decisions and, if necessary, effectively negotiate with ship owners for measures to be taken to preserve both your goods and your investment.

## Testing Services in North America

Our labs are strategically located across Canada and the U.S. specializing in the testing of all grains and feedstuffs as well as other agricultural products and are ISO 17025 and ISO 9001 accredited. Our central U.S. laboratory in New Orleans specializes in internationally approved methods such as AOAC, AOCS, AACC, ASTM, AFPC, TFI, FOSFA, GAFTA, ICUMSA, FCC, USDA and ISO methods. With the consolidated focus for domestic and international testing we have the reach to cover work across the region. GMO testing is available through our joint venture with 20/20 Seed Labs- Lynx Diagnostics located in Alberta, Canada. Our standard turnaround time is 3-4 business days with rush analysis available same day and next day.

## Assurance Services

We go beyond testing, inspecting and certifying products; we are a Total Quality Assurance provider.

We offer a Full Outturn Guarantee (FOG) service, which ensures you against any discrepancy between our certified weights at loading and discharge, and protects you from the risk of incurring unexpected costs related to a weight shortfall. Intertek's stock monitoring (SMA) service allows you to accurately trace stock levels as your goods make their journey along the supply chain. Our experienced inspectors carry out spot checks to provide you with a snapshot of stock levels at a specific location and time.

Other services can be added to your insurance and inspection package such as marine insurance and transport insurance.

## The Benefits

Choosing Intertek as your partner gives you access to a global network of qualified professionals, risk management tools that allow you to control quality and quantity and ensure compliance with international standards from source to delivery.

We provide you with Total Quality Assurance offering traceability throughout your entire supply chain. By understanding local challenges we apply global solutions to protect your interests in North America and the rest of the world.



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